

## Pacer Stacktrain Network Opportunity Summary

<b>Critical Network Opportunity</b>					
Priority	Network Opportunity	Box Size	Short Term	Long Term	Comments
1	Southeast Outbound	53	X	X	
2	Westbound into Oakland/Stockton/Seattle (from all locations)	48/53	X	X	
3	Dallas/Houston Outbound	53	X	X	
4	Mexico/Laredo/San Luis Potosi/Monterrey Outbound	53	X	X	

<b>Additional Network Opportunity</b>					
Priority	Network Opportunity	Box Size	Short Term	Long Term	Comments
5	Kansas City/St Louis/Omaha Outbound	48/53	X	X	
6	Cleveland Outbound	48/53	X	X	
7	Chicago/Kearny/Chambersburg/Baltimore Outbound	53	X		
8	Texas to Northern California	53		X	
9	Toronto/Montreal Outbound	53	X	X	
10	Portland Outbound	53		X	
11	Salt Lake City Outbound	48/53	X	X	
12	Northeast Inbound (Kearny, Philadelphia, Worcester, Buffalo)	48/53		X	
13	Columbus Inbound	48/53		X	
14	Seattle Outbound	53		X	

<b>Small Box Opportunities</b>					
Priority	Network Opportunity	Box Size	Short Term	Long Term	Comments
1	Chicago/Kansas City/Memphis/Miami Outbound	20's	X	X	APL Surplus 20's in these locations
2	Chicago/Kearny 40s Outbound	40	X		
3	Southeast Outbound (Atlanta/Charlotte/Memphis/Charleston/Nashville)	40s	X		
4	Los Angeles Outbound	40	X	X	
5	Houston/Dallas Outbound	40	X	X	
6	Denver Outbound	20/40	X	X	

Updated: 11/18/2008

**Definitions:**

**Network Opportunity:**

The need to create an acceptable network flow by directionally pushing containers through long term and short term pricing opportunities.

**Critical Network Opportunity:**

An area where the Pacer Stacktrain network is very surplus and / or very deficit that requires immediate attention to capture opportunities to eliminate issue.

**Short Term:**

Short Term Network Opportunities are surplus or deficit areas within Pacer Stacktrain's network that are not expected to be ongoing. The time frame varies but generally 30 to 60 days is the time frame expected.

**Long Term:**

Long Term Network Opportunities are surplus or deficit areas within Pacer Stacktrain's network that are expected to continue due to consistent trends in the network. Time frame ranges from 3 months to ongoing.

**Outbound:**

Need to drive surplus equipment out of the location.

**Inbound:**

Need to drive a specific type of deficit equipment into a location.

**Please contact your Pacer Stacktrain Business Development Representative or Pricing Manager for more information.**